



STATE OF TENNESSEE
DEPARTMENT OF COMMERCE AND INSURANCE
BURIAL SERVICES SECTION
500 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-1145
PHONE (615) 741-5062
<http://funeral.tn.gov>

CEMETERY COMPANY'S ANNUAL REPORT ON MERCHANDISE & SERVICES TRUST

Note: This report must be completed and **received** no later than seventy-five (75) days after the close of each FISCAL YEAR of the cemetery company. Mail this report to Burial Services at the address above.

For the fiscal year beginning _____, 20____ and ending _____, 20____.

I. GENERAL INFORMATION

1. Name of Cemetery: _____
2. Location (City and County): _____
3. Cemetery's mailing address: _____

4. Name of Cemetery Manager: _____ Telephone: _____
5. Name of company to which cemetery is registered: _____
6. Name and address of Trustee of Merchandise & Services Trust Fund: _____

7. Date of trust agreement or renewal: _____ Is copy on file with the state? ☐ Yes ☐ No

II. TRUST AND SALES DATA

1. Beginning balance (Ending balance from previous report) \$ _____
2. Sum of deposits required by law for this period: \$ _____ →
 - a. Amount actually deposited for this period \$ _____
Amount of deficit for this period (2 minus 2A) \$ _____
 - b. Sum of deposits for other periods For what period _____ \$ _____
3. Earnings realized this period:
(from trust account statements or trustee's report) \$ _____
- 3a. Total number of Merchandise and Services Preneed contracts sold this yr: _____
4. Amount withdrawn this period pursuant to deliveries
and/or cancellation of Merchandise & Services \$ _____
5. Amount withdrawn pursuant to the "120% rule" \$ _____
6. Ending balance (lines 1 + 2A + 2B + 3 - 4 - 5) \$ _____

→ Deposits required are based on procurement costs (check one):

(a) ☐ when sales were made, or (b) ☐ as of _____, 20____.

(OVER)

III. MEMORANDA FOR RECONCILIATION

List all deposits to the improvement care trust fund received from the cemetery during this period.
(These deposits should equal section II, 2A and 2B)

DATE/AMOUNT	DATE/AMOUNT	DATE/AMOUNT	DATE/AMOUNT

TCA § 46-1-207(e)(1) requires that procurement costs shall be the costs of the merchandise and services as of January 1 of the year in which the preneed sales contract is executed. These costs shall be determined and substantiated by a wholesale price list of a manufacturer or supplier of the merchandise so sold or by a cost analysis or itemization of the cost of construction of lawn or mausoleum crypts sold by the cemetery company. The procurement costs so determined shall be the basis for the required deposits.

STATE OF TENNESSEE

COUNTY OF _____

I, _____ of _____

do hereby affirm, under penalty of perjury, that the information contained in and submitted with this report is complete, true and accurate.

X _____
(Signature)

(NOTARY SEAL)

Sworn to and subscribed before me this _____ day of _____, 20 _____.

My commission expires: _____ Notary's Signature: _____